

**ARTICULATION/TRANSFER AGREEMENT**  
**EAST TENNESSEE STATE UNIVERSITY**  
 Bachelor of Applied Science//*Professional Development*  
**BLUE RIDGE COMMUNITY COLLEGE**

*Associate of Applied Science/Business Administration (General Business)*

**Blue Ridge Community College**

| <b>Fall</b>                      | <b>CH</b> | <b>Spring</b>                         | <b>CH</b> | <b>Summer</b>                        | <b>CH</b> | <b>Fall</b>                       | <b>CH</b> | <b>Spring</b>                    | <b>CH</b> |
|----------------------------------|-----------|---------------------------------------|-----------|--------------------------------------|-----------|-----------------------------------|-----------|----------------------------------|-----------|
| ACA 115-Success & Study Skills   | 1         | ACA 120-Prin of Financial Accounting  | 4         | ENG 112-Writing/Research in the Disc | 3         | BUS 115-Business Law I            | 3         | BUS 240-Business Ethics          | 3         |
| BUS 110-Intro to Business        | 3         | CTS 130-Spreadsheet                   | 3         | MAT 152-Statistical Methods I        | 4         | BUS 139-Entrepreneurship I        | 3         | WBL 111-Work-Based Learning I    | 1         |
| ENG 111-Writing and Inquiry      | 3         | ACC 121-Prin of Managerial Accounting | 4         | PHI 240-Intro to Ethics              | 3         | LDR 110-Intro to Leadership       | 3         | ECO 251-Prin of Microeconomics   | 3         |
| CIS 110-Intro to Computers       | 3         | MKT 120-Prin of Marketing             | 3         |                                      |           | BUS 153-Human Resource Management | 3         | BUS 270-Professional Development | 3         |
| BUS 137-Principles of Management | 3         |                                       |           |                                      |           | MKT 223-Customer Service          | 3         | ECO 252-Prin of Macroeconomics   | 3         |
|                                  |           |                                       |           |                                      |           |                                   |           | BUS 225-Business Finance         | 3         |
|                                  | <b>13</b> |                                       | <b>14</b> |                                      | <b>10</b> |                                   | <b>15</b> |                                  | <b>16</b> |

**TOTAL HOURS: 68**

**East Tennessee State University**

| <b>Fall</b>              | <b>CH</b> | <b>Spring</b>                | <b>CH</b> | <b>Fall</b>            | <b>CH</b> | <b>Spring</b>                   | <b>CH</b> |
|--------------------------|-----------|------------------------------|-----------|------------------------|-----------|---------------------------------|-----------|
| CDST 2200                | 1         | CDST 4750                    | 3         | CDST 4110              | 2         | CDST 4210                       | 3         |
| CDST 2300                | 1         | CDST 3100                    | 3         | MGMT 3000 OR LEAD 4467 | 3         | Artistic Awareness Course       | 3         |
| Communications Course    | 3         | Science Course               | 4         | CDST 3000              | 3         | Growing as an Individual Course | 3         |
| History Course           | 3         | History or Humanities Course | 3         | Electives              | 4         | Elective                        | 3         |
| Elective                 | 3         |                              |           |                        |           |                                 |           |
| Critical Thinking Course | 3         |                              |           |                        |           |                                 |           |
|                          | <b>14</b> |                              | <b>13</b> |                        | <b>12</b> |                                 | <b>12</b> |

**TOTAL HOURS: 51**

**TOTAL DEGREE HOURS: 68+51=120**

<sup>1</sup>Choose 9 credits from: LEAD 4467, MGMT 3100, 3310; ENTC 4777, 2060, or PSYC 3340

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| <b><u>Courses at Blue Ridge</u></b> | <b><u>Equate to courses at ETSU:</u></b> |
|-------------------------------------|--|
| ACA 115                             | HDAL 1000                                |
| BUS 110                             | BADM 1130                                |
| ENG 111                             | ENGL 1010                                |
| CIS 110                             | CSCI 1100/1150                           |
| BUS 137                             | Elective                                 |
| ACA 120                             | ACCT 2010                                |
| CTS 130                             | Elective                                 |
| ACC 121                             | ACCT 2020                                |
| MKT 120                             | Elective                                 |
| ENG 112                             | ENGL 1020                                |
| MAT 152                             | MATH 1530                                |
| PHI 240                             | PHIL 2020                                |
| BUS 240                             | Elective                                 |
| WBL 111                             | Elective                                 |
| ECO 251                             | ECON 2220                                |
| BUS 225                             | FNC2 3220                                |
| BUS 270                             | Elective                                 |
| ECO 252                             | ECON 2210                                |
| BUS 115                             | Elective                                 |
| BUS 139                             | Elective                                 |
| LDR 110                             | Elective                                 |
| BUS 153                             | Elective                                 |
| MKT 223                             | Elective                                 |